


SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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December YTD 2024

SINGLE FAMILY




\$3,509,152
Average Sales Price

\$2,172,130
Median Sales Price

YTD

CONDOMINIUM



\$1,271,485
Average Sales Price

\$995,000
Median Sales Price

YTD

Total Sales
1233

↑12%
\$2,893,929 **↑11%**
Average Price

\$1,794,000 **↑6%**
Median Price

Dec'24 v Dec'23



894
Singe Family Sold
Jan-Dec 2024 YTD

SINGLE

YTD Sales

	2023	2024	%Chg
Carpinteria	62	51	-18%
Avg	\$2,990,051	\$7,351,386	146%
Median	\$1,602,500	\$2,000,000	25%
Goleta	183	240	31%
Avg	\$1,799,749	\$1,837,995	2%
Median	\$1,492,450	\$1,622,500	9%
Hope Ranch	20	17	-15%
Avg	\$7,035,000	\$6,259,993	-11%
Median	\$5,737,500	\$6,053,000	5%
Montecito	145	145	0%
Avg	\$6,547,476	\$7,602,453	16%
Median	\$5,295,000	\$5,500,000	4%
Santa Barbara	354	429	21%
Avg	\$2,314,133	\$2,490,110	8%
Median	\$2,000,000	\$2,140,000	7%
Summerland	9	12	33%
Avg	\$5,208,794	\$3,675,750	-29%
Median	\$3,500,000	\$3,182,500	-9%


CONDO

YTD Sales

	2023	2024	%Chg
Carpinteria	51	62	22%
Avg	\$835,824	\$1,016,566	22%
Median	\$782,000	\$840,000	7%
Goleta	107	129	21%
Avg	\$931,538	\$1,035,987	11%
Median	\$825,000	\$942,000	14%
Montecito	22	18	-18%
Avg	\$3,139,977	\$3,783,092	20%
Median	\$2,897,500	\$3,212,500	11%
Santa Barbara	148	129	-13%
Avg	\$1,308,379	\$1,281,150	-2%
Median	\$1,117,500	\$1,085,000	-3%
Summerland	4	1	-75%
Avg	\$1,491,163	\$999,999	-33%
Median	\$1,489,325	\$999,999	-33%



339
Condos Sold
Jan-Dec 2024 YTD



ALL-CASH Sales
41%



Condominium
Jan-Dec '24 v Jan-Dec '23

↑ 2%

2024 **339** Total Sales
2023 **332** Total Sales

↑ 3%

2024 **\$1,271,485** Average
2023 **\$1,237,909** Average

↑ 5%

2024 **\$995,000** Median
2023 **\$945,000** Median



Single Family
Jan-Dec '24 v Jan-Dec '23

↑ 16%

2024 **894** Total Sales
2023 **773** Total Sales

↑ 10%

2024 **\$3,509,152** Average
2023 **\$3,196,512** Average

↑ 3%

2024 **\$2,172,130** Median
2023 **\$2,100,000** Median